Become a Sponsor

of the 2023 ICCFA Annual Convention & Exposition!

Who are ICCFA members?

The ICCFA is a not-for-profit organization providing exceptional education, networking, legislative guidance, and support to progressive cemetery, funeral and cremation professionals worldwide. It is the only international trade association representing all segments of the cemetery, funeral service, cremation and memorialization profession.

Why sponsor?

- Recognition in February 2023's Annual Convention & Exposition preview issue of *Memento Mori*, mailed to 7,000+ people (if received by January 3, 2023)
- Acknowledgement in the March/April on-site Convention issue of Memento Mori (if received by January 21, 2023)
- Pre-Convention recognition in *Wireless*, ICCFA's bi-weekly e-newsletter, ICCFA social media posts and on the Convention website, *iccfa.com/annual*
- Recognition in the on-site program, break slides, announcements during general session and session tracks, on signage and on stage screens during the Convention
- Listing in the ICCFA App
- Sponsors receive a directory of contact information for all Convention attendees pre- and post-event as
 part of their sponsorship commitment. Additionally, ICCFA members in good standing may always request a
 membership list once a year to extend your outreach
- And more!

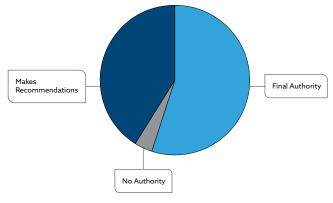
Who will you meet at the ICCFA Annual Convention & Exposition?

Thousands of owners, managers, and professionals working to advance the deathcare profession. The target audience for the ICCFA Annual Convention and Exposition is global and diverse, including decision-makers and thought leaders in the cemetery, cremation, funeral home, pet loss, and deathcare products and services spaces. Our audience is actively focused on the latest education, tools, and services that can positively impact the profession. Here's a closer look at how our attendees identify themselves professionally.

2022 Attendees by Title

Manager Owner Student

2022 Attendees by Purchasing Authority



Sponsorship

Keynote Speaker Andre Dawson

Sponsors will have speaker(s) they sp

Exclusive \$40,000

Keynote Speaker Mark Panciera

Sponsors will have the opportunity to introduce the speaker(s) they sponsor.

Exclusive: \$25,000

Keynote Speaker Chief Carmen Best

Sponsors will have speaker(s) they sp

Exclusive: \$20,000

Keynote Speaker Maddy Dychtwald

Sponsors will have speaker(s) they sp

Exclusive \$20,000

Convention App

Have your company's logo seen whenever someone uses the ICCFA App, which will be a comprehensive guide to the Convention and Expo.

Exclusive: \$10,000 Co-sponsor: \$4,500

Registration Bags

Help attendees ca exhibitors with a b

Exclusive: \$15,000

Registration Bag Swag

Provide attendees essentials to help make their conference experience great. You provide the item (ie: notebooks, pens, hand sanitizer, glasses cleaner, travel mug).

Limited number available

\$2000 each

Registratio
See your logo on Sold!
Exclusive: \$12,500

Lanvards

Exclusive: \$15.000

Sold!

Registration Booth Kick Plates

Have your company's logo visible to all attendees as they visit the registration booth. Limited to two sponsors!

Limited number available

Exclusive: \$10,000 Co-sponsor: \$4,500

Hotel Keyca Sold!

<u>-xclusive: \$10,000</u>

Sponsored Sessions

Sponsor educational sessions by various speakers who cover a variety of topics including: business management, cemetery operations, cremation, funeral home operations, sales and marketing, and technology. Visit *iccfa.com/annual* for a full list of sessions.

Each session: \$2,000

Directional Signage

Attendees will see they navigate the Sold! Sold! Some they navigate the

Exclusive: \$8,000

- Co-sponsor: \$4,000

General Session Staging and Audio/ Visual

Exclusive: \$50,000 Co-sponsor: \$1,500

USB Drive

Your logo and productives that also co

Exclusive: \$6,000

Expo Lounges

There will be several lounges around the Expo Hall for attendees to sit down, eat, have a conversation and relax. Sponsors are allowed to customize their lounge at an additional cost.

Limited number available

Exclusive: \$5,000 per lounge Co-sponsor: \$3,000 per lounge

Opportunities

Convention Scooters

Allow attendees the ability to navigate around the Expo Hall on a scooter sponsored by your company.



Exclusive: \$2,000 Co-sponsor: \$1,000

Sold!

Aisle Signs

Attendees will see by sponsoring the

y sponsoring the

Co-sponsor: \$7,500

Limited

number

Expo Hall Announcements

Promote booth giveaways, drink tastings, special offers and more during Expo hours!

Included in every sponsorship. Stand alone: \$500

Daily Show Email

The Daily Show email is sent out to all attendees, providing useful information for the next day's events. Sponsor this email and see your company's banner ad at the top of the email. Limited to four sponsors.

Only one sponsorship opportunity left for Friday! \$1,500

Coffee Brea

Exclusive: \$7,500

Sold!

lo-sponsor: \$4,500

Wellness Lounge

Give attendees a recharging break at the Wellness Lounge, staffed by massage therapists.

Exclusive: \$12,000

Expo Hall Grand Opening Reception

Gain the attention of registrants during the first night of the Annual Convention & Exposition. Contribute \$10,000 and your company's logo will be printed on the napkins used during this reception.

Exclusive: \$20,000 Co-sponsor: \$10,000

Opening Concert Food & Beverage

Help take this concert night to the next level with food and drinks for all attendees

Co-sponsorship: \$3,500

Wednesday Lunch in the Expo Hall

Have your company recognized by all attendees during free food & beverage service during this five-hour Expo Hall session.

Exclusive: \$25,000 Co-sponsor: \$5,000

Expo Hall h

Exclusive: \$15,000

Sold!

o-sponsor: \$5,000

First Timers Reception

Let first time convention attendees know how excited you are to have them join the Annual Convention by sponsoring a reception just for them.

Exclusive: \$8,000 Co-sponsor: \$2,000

Thursday Brunch in the Expo Hall

Another excellent opportunity for extended exposure during a packed three-hour Expo session.

Exclusive: \$20,000 Co-sponsor: \$3,000

Legal & Legislative Luncheon

Gain exposure with our government & legal committee and state association leaders in this 2-hour luncheon.

Exclusive: \$8,000 Co-sponsor: \$2,000

Closing Banquet

The final event to cap off a productive and fantastic week with attendees. Contribute \$10,000 and your company's logo will be printed on the napkins used at the open bars.

Exclusive: \$20,000 Co-sponsor: \$8,000

This is a starter list. Other sponsorship opportunities are available. Let us know what you are looking for!

Sponsorships are first come, first served.
Sponsorship options are subject to additions, changes and availability. 2022 sponsors of the same item in 2023 have the first right of refusal.
Sponsors must be an ICCFA member in good standing.

rev. 03.15.2023

2023 ICCFA Annual Convention & Exposition Sponsorship Commitment Form

COMPANY INFORMATION Name Title Company Address State/Prov Zip/Postal City Phone Email LEVEL OF SPONSORSHIP We would like to contribute \$__ $_$ as an \square exclusive sponsorship **OR** \square co-sponsorship at the 2023 ICCFA Annual Convention & Exposition. In particular, we are interested in sponsoring (if applicable): ☐ Keynote Speaker ☐ General Session Staging and Audio/Visual ☐ Opening Concert Food & Beverage ☐ App Guide to the Convention □ USB Drive ☐ Wednesday Lunch in Expo Hall ☐ Registration Bags □ Expo Lounges ☐ Expo Hall Happy Hour ☐ Registration Bag Swag ☐ Convention Scooters ☐ First Timers Reception ☐ Registration Badges ☐ Aisle Signs ☐ Thursday Brunch in Expo Hall □ Lanyards ☐ Expo Hall Announcements ☐ Legal & Legislative Luncheon ☐ Registration Booth Kick Plates ☐ Daily Show Email ☐ Closing Banquet ☐ Hotel Keycards ☐ Coffee Breaks □ Other ☐ Sponsored Session □ Wellness Lounge \square Expo Hall Grand Opening Reception ☐ Direction Signage Note: Sponsorships are first-come, first-served. Sponsorship options are subject to additions, changes and availability. 2022 sponsors of the same item in 2023 have the first right of refusal. Sponsors must be an ICCFA member in good standing. PAYMENT ☐ CHECK (Please make payable to ICCFA Credit card: □ Discover □ Visa ■ MasterCard ☐ American Express Credit card # Name on credit card (3-digit number on back

For more information, please contact:

Don Winsett, co-chair: don.winsett@davey.com 954.303.3333

Card's billing address (required)

Email (to send receipt)

 Phil Zehms, co-chair: pzehms@plcorp.com 816.734.5500

Security ID#

 Rick Platter
 ICCFA Supplier Relations Manager rplatter@iccfa.com
 571.323.2985

of card or 4-digit number



Exp. date

Signature

PLEASE COMPLETE THIS FORM AND RETURN TO:

Mail: ICCFA • Attn: Meetings Department • 107 Carpenter Drive, Suite 100 • Sterling, VA 20164

Email: rplatter@iccfa.com