

ICCFA[®]

SUPPORTS

Open
Competition

Creative
Thinking

Progressive
Attitudes

Consumer
Choice

Transparency

Pre-arrangement
Planning



TOP-RATED EVENTS

ICCFA's Annual Convention & Expo, conferences and educational seminars offer unmatched content and idea-sharing. Owners and employees of cemeteries, funeral homes, crematories, memorial designers, pet loss professionals and suppliers come together to share openly and honestly business challenges and solutions.

MEMENTO MORI, **THE ICCFA MAGAZINE**

Published 10 times a year, our award-winning magazine offers practical, "how-to" articles, case studies and commentary contributed directly by our members as well as coverage of the most pressing federal legislative and regulatory issues facing our profession.

SUPPLIER MEMBER EXCLUSIVES

- Listing in the Supply Link Directory at iccfasupplylink.com
- Top-Rated Events
- *Memento Mori* (10-issues per year)
- Wireless E-newsletters (bi-weekly)
- The System University Sales Training
- Professional Certification Programs
- Exclusive Website Content
- Online Provider Directory
- Model Contracts and Programs
- Consumer Mediation Service
- Product and Service Discounts
- Networking with Industry Peers

Your first year of membership is just \$245!



PROMOTING CONSUMER CHOICES, PRE- ARRANGEMENT AND OPEN COMPETITION

Obligations of Membership

Members of the ICCFA recognize that we have special obligations to the families and public we serve. As Guardians of a Nation's Heritage, we pledge:

- to care for the remains of those entrusted to us with dignity, respect, and professional skill, whether at a funeral home, crematory or cemetery.
- to honor the wishes of the deceased and their family and to serve all families with respect, understanding and confidentiality.
- to administer and safeguard all advance planning and permanent memorialization funds for their lawful and intended purpose.
- to protect and preserve all interment sites and relevant historical data entrusted to us.
- to be guided by the spirit and letter of all applicable laws and regulations set by governing bodies with jurisdiction over our activities in the ownership, management and operation of a funeral home, crematory, cemetery or related endeavor.

OUR MISSION:

Providing exceptional education, networking and legislative guidance and support to progressive cemetery, funeral and cremation professionals worldwide.

SUPPLIER/PROFESSIONAL MEMBERSHIP APPLICATION

Company Name

Address

City

State/Province

Zip/Postal Code

Country

Telephone

Fax

Cell Phone

Email

Website

Name & Title of Representative

☐ I would like to join and receive information about the Pet Loss Professionals Alliance

Provisions in the Bylaws of the International Cemetery, Cremation and Funeral Association as they pertain to Supplier/ Professional Membership

Article III: Membership

Section 2.c. Other Members.

The Following membership classes shall have no vote or be eligible to hold office in this association:

(2) Supplier member: Any individual, firm or corporation supplying any materials or services used by regular members may become a supplier member of this association.

(3) Professional member: Any individual, firm or corporation offering or providing professional services, such as accounting, architectural, legal and others to regular members may become a professional member of this association.

☐ Introductory Membership Dues: \$245

☐ Renewal Membership Dues: \$395

To the Board of Directors:

I/We enclose \$245.00 for the introductory rate OR \$395 for the renewal rate in acceptance of the Supplier/Professional Membership from the International Cemetery, Cremation and Funeral Association. I/We understand this will entitle me/us to all benefits of the Supplier/Professional Membership for a period of one year from the date of application. I/We agree to abide by all ICCFA bylaws as they are now or may be hereafter amended, as well as its Obligations of Membership listed to the left. We understand that each membership includes a \$39.95 subscription to *Memento Mori*, the ICCFA Magazine.

Signature and Title of Company Executive

PAYMENT METHOD

☐ Check (make payable to ICCFA)

☐ Credit card (circle one): ☐ MasterCard ☐ Visa ☐ Discover ☐ AmEx

Card #

Exp.

Name on card

Security ID (3-digit # on back of card or 4-digit # on front of AmEx card)

Card's billing address/ZIP (if different from above)

Email address for payment receipt

Dues payments to the ICCFA are not deductible as charitable contributions for federal tax purposes, but they may be deductible as a business expense.

Please complete and return this form with payment to:

ICCFA • Att: Membership Department • 107 Carpenter Dr., Suite 100 • Sterling, VA 20164
800.645.7700 • Fax: 703.391.8416

SELECT UP TO 10 SUPPLIER CATEGORIES FOR FREE

- | | | | |
|---|---|--|--|
| <input type="checkbox"/> Accounts receivable & billing services | <input type="checkbox"/> Cremation supplies | <input type="checkbox"/> Keepsake memorials | <input type="checkbox"/> Public relations services |
| <input type="checkbox"/> Accounting services | <input type="checkbox"/> Crematory chambers/equipment | <input type="checkbox"/> Kiosk | <input type="checkbox"/> Receivables funding services |
| <input type="checkbox"/> Accounting systems | <input type="checkbox"/> Crematory service/repairs | <input type="checkbox"/> Lake aerators | <input type="checkbox"/> Recruiting services |
| <input type="checkbox"/> Acquisition brokerage | <input type="checkbox"/> Crypt construction services | <input type="checkbox"/> Laminating equipment/supplies | <input type="checkbox"/> Recycling services (medical) |
| <input type="checkbox"/> Advertising products/services | <input type="checkbox"/> Crypt/niche fronts, related products | <input type="checkbox"/> Landscape architecture/design | <input type="checkbox"/> Removal services |
| <input type="checkbox"/> After-care sales tools | <input type="checkbox"/> Data/records management & preservation | <input type="checkbox"/> Lawn care services/equipment | <input type="checkbox"/> Restoration services |
| <input type="checkbox"/> Alkaline hydrolysis chambers/equipment | <input type="checkbox"/> Decorations | <input type="checkbox"/> Lawn crypts | <input type="checkbox"/> Risk management |
| <input type="checkbox"/> Answering service | <input type="checkbox"/> Digital memorialization | <input type="checkbox"/> Legal services | <input type="checkbox"/> Sales brochures |
| <input type="checkbox"/> Appraisal services | <input type="checkbox"/> Disinterment/reinterment services | <input type="checkbox"/> Lending services | <input type="checkbox"/> Sales consulting |
| <input type="checkbox"/> Architectural & design services | <input type="checkbox"/> DNA services | <input type="checkbox"/> Lettering | <input type="checkbox"/> Sales lead generation |
| <input type="checkbox"/> Audio-visual supplies & equipment | <input type="checkbox"/> Document retrieval (death certificates) | <input type="checkbox"/> Lifting equipment | <input type="checkbox"/> Sales motivation/training |
| <input type="checkbox"/> Autopsies | <input type="checkbox"/> Embalming equipment & supplies | <input type="checkbox"/> Lighting systems | <input type="checkbox"/> Sales premiums |
| <input type="checkbox"/> Banking services | <input type="checkbox"/> Embalming services | <input type="checkbox"/> Loaders & accessories | <input type="checkbox"/> Scattering services |
| <input type="checkbox"/> Bases | <input type="checkbox"/> Engineering design/construction | <input type="checkbox"/> Lowering devices | <input type="checkbox"/> Sealants |
| <input type="checkbox"/> Benches | <input type="checkbox"/> Etching/engraving equipment & services | <input type="checkbox"/> Luminary supplies | <input type="checkbox"/> Security |
| <input type="checkbox"/> Bibles/religious articles | <input type="checkbox"/> Expert witness | <input type="checkbox"/> Maintenance services | <input type="checkbox"/> Shipping containers/supplies |
| <input type="checkbox"/> Body bags | <input type="checkbox"/> Fastener systems | <input type="checkbox"/> Make-up | <input type="checkbox"/> Shipping services signage |
| <input type="checkbox"/> Books/magazines/publications | <input type="checkbox"/> Fences/gates | <input type="checkbox"/> Management services | <input type="checkbox"/> Smartphone applications |
| <input type="checkbox"/> Bronze products | <input type="checkbox"/> Financial services | <input type="checkbox"/> Mapping services | <input type="checkbox"/> Snow removal equipment |
| <input type="checkbox"/> Business brokerage | <input type="checkbox"/> Flags/flagpole accessories | <input type="checkbox"/> Marble products | <input type="checkbox"/> Social media/marketing |
| <input type="checkbox"/> Business plans/land need analysis | <input type="checkbox"/> Floral/horticultural supplies | <input type="checkbox"/> Markers | <input type="checkbox"/> Staff training/development |
| <input type="checkbox"/> Business supplies | <input type="checkbox"/> Fountains | <input type="checkbox"/> Market research | <input type="checkbox"/> Staffing services |
| <input type="checkbox"/> Caissons | <input type="checkbox"/> Franchising services | <input type="checkbox"/> Marketing services/preneed | <input type="checkbox"/> Stained glass |
| <input type="checkbox"/> Calendars | <input type="checkbox"/> Funeral coaches | <input type="checkbox"/> Master planning | <input type="checkbox"/> Stationery/registries |
| <input type="checkbox"/> Candles | <input type="checkbox"/> Furniture | <input type="checkbox"/> Mausoleum construction/design | <input type="checkbox"/> Statuary |
| <input type="checkbox"/> Cards & printed products | <input type="checkbox"/> Gifts/novelty | <input type="checkbox"/> Mausoleum/crypt reinforcing | <input type="checkbox"/> Stone maintenance equipment |
| <input type="checkbox"/> Carillons/bells/chimes | <input type="checkbox"/> Glass products | <input type="checkbox"/> Mausoleum/monument sales | <input type="checkbox"/> Stretcher covers |
| <input type="checkbox"/> Casket distribution | <input type="checkbox"/> Granite products | <input type="checkbox"/> Media services | <input type="checkbox"/> Surveying |
| <input type="checkbox"/> Casket equipment & hardware | <input type="checkbox"/> Grave covers-temporary | <input type="checkbox"/> Mediation services | <input type="checkbox"/> Sympathy cards |
| <input type="checkbox"/> Casket liners | <input type="checkbox"/> Grave liners | <input type="checkbox"/> Memorial art & design | <input type="checkbox"/> Tax services |
| <input type="checkbox"/> Casket protection for mausolea | <input type="checkbox"/> Grave location/recovery services | <input type="checkbox"/> Memorial plaques/portraits/related products | <input type="checkbox"/> Telecommunications |
| <input type="checkbox"/> Caskets | <input type="checkbox"/> Grave opening equipment | <input type="checkbox"/> Memorial services | <input type="checkbox"/> Tents |
| <input type="checkbox"/> Celebrant services | <input type="checkbox"/> Green funeral/burial products & services | <input type="checkbox"/> Memorial trimmers | <input type="checkbox"/> Tissue donor kits |
| <input type="checkbox"/> Cemetery equipment & supplies | <input type="checkbox"/> Grief management products & services | <input type="checkbox"/> Memorials | <input type="checkbox"/> Titanium products |
| <input type="checkbox"/> Cemetery forms & regulations | <input type="checkbox"/> Ground covers | <input type="checkbox"/> Merchandising systems | <input type="checkbox"/> Traction boards |
| <input type="checkbox"/> Cemetery transfer/exchange services | <input type="checkbox"/> Ground protection products | <input type="checkbox"/> Monument design (stenciling) | <input type="checkbox"/> Tractors |
| <input type="checkbox"/> Ceramic products | <input type="checkbox"/> Ground thawing, winter burials | <input type="checkbox"/> Monuments | <input type="checkbox"/> Training, motivation |
| <input type="checkbox"/> Cleaning chemicals/supplies | <input type="checkbox"/> Hydraulic lifts | <input type="checkbox"/> Mortuary supplies | <input type="checkbox"/> Travel protection/security |
| <input type="checkbox"/> Clocks | <input type="checkbox"/> Infant products | <input type="checkbox"/> Mosaics | <input type="checkbox"/> Travel services (bereavement) |
| <input type="checkbox"/> Clothing, custom-tailored | <input type="checkbox"/> Insecticides | <input type="checkbox"/> Mowers | <input type="checkbox"/> Trust services |
| <input type="checkbox"/> Columbarium construction/design | <input type="checkbox"/> Insurance Assignments | <input type="checkbox"/> Music | <input type="checkbox"/> Turf maintenance equipment/supplies |
| <input type="checkbox"/> Columbarium services | <input type="checkbox"/> Insurance: pre-need | <input type="checkbox"/> Music systems | <input type="checkbox"/> Uniforms |
| <input type="checkbox"/> Community relations | <input type="checkbox"/> Insurance: property/casualty/health | <input type="checkbox"/> Nameplates | <input type="checkbox"/> Urn vaults |
| <input type="checkbox"/> Computer hardware/software | <input type="checkbox"/> Interior design | <input type="checkbox"/> Newsletter services | <input type="checkbox"/> Urns |
| <input type="checkbox"/> Construction | <input type="checkbox"/> Internet memorials | <input type="checkbox"/> Niches | <input type="checkbox"/> Vases |
| <input type="checkbox"/> Consulting services | <input type="checkbox"/> Internet/website services | <input type="checkbox"/> Online memorial tributes | <input type="checkbox"/> Vault services/equipment |
| <input type="checkbox"/> Continuing education | <input type="checkbox"/> Irrigation systems | <input type="checkbox"/> Organ procurement | <input type="checkbox"/> Vaults |
| <input type="checkbox"/> Contractors masonry/stoneware | <input type="checkbox"/> Jewelry | <input type="checkbox"/> Payment services | <input type="checkbox"/> Vehicle conversion equipment |
| <input type="checkbox"/> Credit card processing | | <input type="checkbox"/> Pest control | <input type="checkbox"/> Video services |
| <input type="checkbox"/> Cremation distribution services | | <input type="checkbox"/> Pet cemetery/burial services | <input type="checkbox"/> Waste disposal/receptacles |
| <input type="checkbox"/> Cremation memorials | | <input type="checkbox"/> Pet cremation services | <input type="checkbox"/> Water features/equipment |
| <input type="checkbox"/> Cremation service | | <input type="checkbox"/> Pet tribute/burial products | <input type="checkbox"/> Wood products |
| | | <input type="checkbox"/> Pet tribute services | <input type="checkbox"/> Wreaths |
| | | <input type="checkbox"/> Photographic services | <input type="checkbox"/> *Other _____ |
| | | <input type="checkbox"/> Plot maintenance & care | |
| | | <input type="checkbox"/> Preservation services | |

*Additions to the existing categories will be made at the discretion of the ICCFA.