It's not about the goal. It's about growing to become the person who can accomplish that goal.

The Value of Authentic Leadership

- Holly R. Donahue
- Vice President of Sales and Development, Fred Hunter's Memorial Services

Imitation is the sincerest form of flattery

How could this be a problem?

Slide 2

Prat

Flatterv

Know your Audience

- Relevant Analogies
- Assumptions
- Inclusiveness
- Impact



Social Media Goals vs Leadership Goals

Social Media



Leadership Goals



Do I fit in? How can I be seen?

Social Media



Leadership Goals

Authentic (Miriam Webster Dictionary)

Real or genuine. Not copied or false.

and an an an an an and an and an an and

Authentic (Miriam Webster Dictionary)

True and Accurate

and American and the part of the second

Authentic (Miriam Webster Dictionary)

Made to be or look like an original ???

And the second se

Can you be both Authentic and a Reproduction?



Can we as humans follow a step by step success recipe?

Can I ever BE Tony Robbins?



Ideas worth spreading

Slide 11

Why is Authenticity important in a leader?

Speaking your truth

Difficult

- Challenging the status quo.
- Delivering potentially unpopular news.
- Speaking up for the greater good.
- Being vulnerable.



- Being a people pleaser.
- Copying someone else.
- Not making waves.
- Staying quiet for your own benefit.

Speaking your truth

Difficult

- Challenging the status quo: Creates change.
- Delivering potentially unpopular news: Uncovers problems for resolution.
- Speaking up for the greater good: **Provides** a voice for the unheard. Gives Senior leadership a realistic, grass roots view.
- Being vulnerable: Opens you up to learning and makes you a stronger leader.



- Being a people pleaser: Can be seen as insincere and untrustworthy.
- Copying someone else: Cannot be sustained. Can never be replicated exactly.
- Not making waves: Means never creating change.
- Staying quiet for your own benefit: Makes you weak as a leader, because there is no conversation.

Being Transparent

- Am I learning?
- Do my team members truly know my expectations?
- Does my leadership understand my goals and motivations?

Do my colleagues

trust in my word and abilities?

Becoming Hurricane Holly

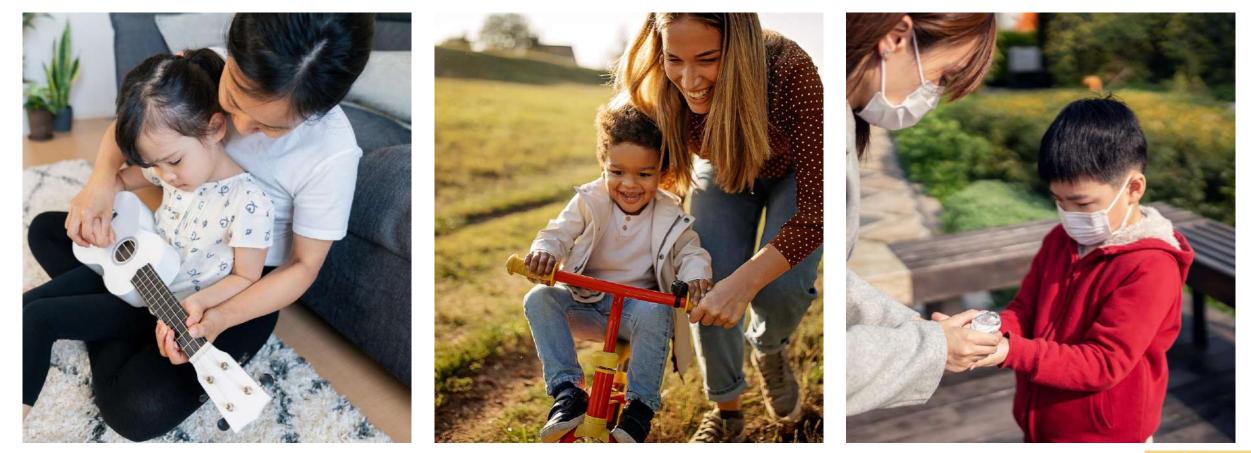
Sharing my personal truth

Every Up has a Down. You are not lawed. You are Authentic!

Using your Shadow Side to elevate your greatness.

Circling back to my review... So what exactly does it mean, to be

"a mother to my team"?



A Perfectly Authentic Team

Listen/learn	Listen/learn from your team and show appreciation.
Trust	Trust but Verify Be involved and aware.
Show	Show Transparent Favoritism and explain the why.
Acknowledge	Acknowledge when you as a leader make a mistake. Apologize when you are wrong.
Lead by	Lead by example.
Recruit	Recruit with diversity, not to flatter or entertain yourself.



Learn, but do not impersonate

You cannot have truth in a team build on emulation.

A few final thoughts...

What Legacy will you leave behind? What you leave behind is not what is engraved in stone monuments, but what is woven into the lives of others.

Slide 2

Pericles