

**Pre-Need, The Aftermath,  
Rebooting our sales mindset operating system**

Listed are prompts

Take a few minutes to evaluate your plan

- What have you implemented and changed in your business model to adapt to the world today and thrive?
- What is working best for you?
- What do you need to focus on a bit more?
- What have you been wanting to implement?
- What materials, training, support, programs do you need to support how business is operating Post Pandemic?
- How are you embracing operating differently?
- How to be allowing yourself to be flexible and have patience with prospects?
- How are you keeping your Including how keeping stress or/and anxiety in check for your wellbeing?
- How is your inner child doing?
- How can you at more stillness to your life?
- How can you add more fun to your life?
- How can you apply the crocodile, “do nothing” to your day?

Please reach out if you have any questions

Tacye Vogel 916-622-6807

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